



## **Career Coach- Disability Employment Services (DES) – Gold Coast**

### **Join Us In Making a Real Difference**

As our Disability Employment Service (DES) program continues to exceed its growth targets, we're on the look out for an Employment Consultant ( Career Coach) to join our team. This position **will be based at our Southport office.**

### **About Prestige Employment Solutions**

At Prestige employment Solutions, we've involved into a dedicated and dynamic disability employment service provider backed by a solid track record of delivering meaningful employment outcomes for individuals with disabilities.

Our approach centres around people, and our unwavering belief in the transformative power of innovative, sustainable and customer- centric services. We foster an environment of collaboration, where " outside the box" thinking and idea sharing are actively encouraged. If you're seeking a career that empowers and brings about positive transformations in individuals' lives, your search ends here.

### **About The Role**

As a Career Coach you'll embark on a journey that goes beyond simply providing tailored job creation services for individuals with disabilities- you'll be sharing lives. Your role involves empowering people to uncover their potential, provide for their families, and contribute to a building more inclusive community.

Your daily responsibilities will include:

- Initiating reverse marketing efforts to connect job seekers with businesses, resulting in sustainable employment outcomes.
- Developing and implementing impactful marketing and employer engagement strategies.
- Motivating and engaging jobseekers in suitable employment activities.
- Maintaining accurate case notes and records while completing required documentation.
- Establishing positive relationship with key stakeholders, including schools parent groups, employers and community service providers.
- Navigating the Gold Coast by travelling across various sites.

## About You

We're looking for someone who embodies the following:

- **Proven experience in cold calling ,telemarketing and business development.**
- Demonstrated excellence in customer service.
- Advanced communication, interpersonal and negotiation skills
- Effective problem- solving abilities.
- Competent IT skills and experience with mainstream software packages
- Strong organisational and administrative skills to meet compliance requirements
- Previous experience in youth sector or Transition To Work (TTW) program is desirable

## Essential Position Requirements

- Be eligible to work in Australia.
- Possess a current Open "C" Class Driver's License.
- Undergo a National Police Check.
- Maintain a current Working with Children Blue Card and a Disability Services Yellow Card.

## **What We Offer**

At Prestige Employment Solutions, we recognise and celebrate your contributions. In this role, you'll enjoy:

- A competitive remuneration package.
- Attainable performance targets.
- Ongoing support, mentoring and guidance from our experienced team.
- Access to tools and technology to excel in your role.
- Opportunities for training and professional development
- A reward program that recognises those who exemplify our values.

## **Interested.... We're Eager to Hear From You!**

**If this resonates with you, please send your resume and a cover letter or a video introduction to [career@pesau.net.au](mailto:career@pesau.net.au). Join us on this impactful journey of transformation and empowerment.**