



Career Coach- Disability Employment Services (DES) – Gold Coast

Join Us In Making a Real Difference

As our Disability Employment Service (DES) program continues to exceed its growth targets, we're on the look out for an Employment Consultant (Career Coach) to join our team. This position **will be based at our Southport office.**

About Prestige Employment Solutions

At Prestige employment Solutions, we've involved into a dedicated and dynamic disability employment service provider backed by a solid track record of delivering meaningful employment outcomes for individuals with disabilities.

Our approach centres around people, and our unwavering belief in the transformative power of innovative, sustainable and customer- centric services. We foster an environment of collaboration, where “ outside the box” thinking and idea sharing are actively encouraged. If you're seeking a career that empowers and brings about positive transformations in individuals' lives, your search ends here.

About The Role

As a Career Coach you'll embark on a journey that goes beyond simply providing tailored job creation services for individuals with disabilities- you'll be sharing lives. Your role involves empowering people to uncover their potential, provide for their families, and contribute to a building more inclusive community.

Your daily responsibilities will include:

- Initiating reverse marketing efforts to connect job seekers with businesses, resulting in sustainable employment outcomes.
- Developing and implementing impactful marketing and employer engagement strategies.
- Motivating and engaging jobseekers in suitable employment activities.
- Maintaining accurate case notes and records while completing required documentation.
- Establishing positive relationship with key stakeholders, including schools parent groups, employers and community service providers.
- Navigating the Gold Coast by travelling across various sites.

About You

We're looking for someone who embodies the following:

- **Proven experience in cold calling ,telemarketing and business development.**
- Demonstrated excellence in customer service.
- Advanced communication, interpersonal and negotiation skills
- Effective problem- solving abilities.
- Competent IT skills and experience with mainstream software packages
- Strong organisational and administrative skills to meet compliance requirements
- Previous experience in youth sector or Transition To Work (TTW) program is desirable

Essential Position Requirements

- Be eligible to work in Australia.
- Possess a current Open "C" Class Driver's License.
- Undergo a National Police Check.
- Maintain a current Working with Children Blue Card and a Disability Services Yellow Card.

What We Offer

At Prestige Employment Solutions, we recognise and celebrate your contributions. In this role, you'll enjoy:

- A competitive remuneration package.
- Attainable performance targets.
- Ongoing support, mentoring and guidance from our experienced team.
- Access to tools and technology to excel in your role.
- Opportunities for training and professional development
- A reward program that recognises those who exemplify our values.

Interested.... We're Eager to Hear From You!

If this resonates with you, please send your resume and a cover letter or a video introduction to career@pesau.net.au. Join us on this impactful journey of transformation and empowerment.